HSLU Lucerne University of Applied Sciences and Arts



## Online Summer School in Business and Tourism 2024

Management, Marketing & Sustainability of Tourism Businesses and Destinations

**Meet Swiss Tourism Experts** 

24 June – 5 July 2024

## Online Summer School in Business and Tourism 2024 - Management, Marketing & Sustainability of Tourism Businesses and Destinations

The Lucerne University of Applied Sciences and Arts – School of Business, offers an exciting series of lectures and presentations during a 6-day online programme with industry partners and experts from Switzerland's most successfully developed destinations.

The interdisciplinary programme is designed for bachelor and master students from all over the world as well as students from the Lucerne University of Applied Sciences and Arts. Students from study programmes without previous knowledge of tourism are welcome. This summer school combines theoretical knowledge with opportunities to meet and learn from industry experts. Students have the unique opportunity to interact with the management members of the leading destinations and tourism companies and thereby gain unique insights into the organization, structure and success factors of Swiss tourism. The programme features online lecturing, presentations, discussions and interactive seminars on cutting-edge topics. The working language of the week is English.

#### PARTNERS AND EXPERTS

Participants will get the unique opportunity to interact with more than ten managers of tourism companies and leading Swiss destinations such as Zermatt, Zurich, Switzerland Tourism and Cable Cars Switzerland.

#### **LEARNING OUTCOMES**

In this programme, you will:

- Be introduced to the management and marketing of tourism businesses in Switzerland through academic and applied course content
- Become familiar with the various forms of tourism management in both destination and tourism businesses
- Gain knowledge in tourism-destination management, stakeholder management, service management, and in developing new markets
- Have opportunities to demonstrate intercultural awareness
- Meet students from Switzerland and other countries online while broadening your professional network

### **LEARNING & TEACHING METHODS**

- Contact hours include lectures, industry experts' presentations, moderated discussions with your participation, case studies, exercises, group work and the Destination Management Simulation.
- Group work, individual tasks, lectures, presentations, and the analysis of the practical application of topics in the compulsory reading material will strengthen your learning experience. Pre-course preparation will be required and is part of the course.
- Your online presence of min. 80% of the sessions 1-5, 7, 8, 12 13 is mandatory; the complete participation of the Management Simulation is mandatory (sessions 6, 9 11).

#### CREDITS

Depending on your credit requirements and your choice to complete the full assignment after the Online Summer School, either 3 or 6 ECTS will be awarded. For students of the Lucerne University of Applied Sciences and Arts or students that do an exchange semester at the Lucerne University of Applied Sciences of Arts, only a 3 ECTS course can be chosen.

Students from partner universities can chose between the 3 ECTS or 6 ECTS course format. For 6 ECTS, a complementary work (equal to 90 hours) will be required. This complementary work has to be submitted within 4 weeks after the end of the contact hours of the summer school course.

## REQUIREMENTS

Bachelor's and master's students who wish to apply for the programme need to be a competent user of English. Any of the following will be accepted:

- Mother tongue is English
- Study in a university degree program that is fully taught in English
- Provide a recognized English certificate: IELTS Academic (6.5), TOEFL (79), FCE, CAE
- Provide a confirmation letter from your university that you have a min. B2 level (Common European Framework of Reference for Languages) in English.

Furthermore, applicants need to have completed a **minimum of two semesters of university-level study** at bachelor's (confirmation of enrolment).

## COSTS

The tuition fee of CHF 1,800 will be waived for students who have been nominated to the Lucerne School of Business by partner universities, as well as for students of the Lucerne University of Applied Science and Arts.

## **BENEFITS**

When attending the summer school, you strengthen your personal competence profile and learn from successful tourism business cases.

**Professional competence:** Students understand tourism and destinations as key units and the various factors influencing the tourism (resort) market. Students recognize the importance of individual tourism businesses in the context of a tourist destination and are able to analyse the supply side of the businesses as well as the destination.

**Competence of Methods:** Students analyse the performance of tourism businesses and the tourism organisation as well as the destination (of different sizes) as a whole.

**Social competence:** Participants strengthen their social competence by the interdisciplinary and intercultural exchange between the students but also by the interaction with speakers and experts of the business world.

**Self-competence:** Students start or further develop their motivation to engage in professional activities in tourism companies, destination management organisations or tourism related institutions.

## GRADING

The grading will be done according to the European Credit Transfer and Accumulation System. The Lucerne School of Business assesses and grades the performance of the participants in accordance with Chapter V "Module Assessment and ECTS credits" of the "Academic Regulations for the Bachelor Programme in International Business Administration at the Lucerne School of Business".

For both options (3 ECTS and 6 ECTS) full-time attendance during the Destination Management Simulation (for other sessions an 80 percent attendance is required) is a prerequisite of the Online Summer School. Additionally, for:

- 3 ECTS: online test, evaluation of the group work as proof of achievement
- 6 ECTS (for international students only): group work, a transfer work in form of an assignment equivalent to 3 ECTS is required.

## REGISTRATION

Students from our partner universities have priority. Places are limited, so please register early.

Application deadline is June 1, 2024. Please send your signed Application Form together with a Confirmation of Enrolment from your home university (not for students of the Lucerne University of Applied Science and Arts) and your proof of English proficiency to summerschool-business-lucerne@hslu.ch.

Before you apply, please make sure that you fulfil our requirements (see above) and that you agree to our Terms and Conditions.

## **TERMS AND CONDITIONS**

Participants need to agree to our Terms and Conditions before they apply.

#### **ONLINE-PROGRAM** (preliminary)

#### Individual preparation as of JUNE 1st, 2024

Written preparation task will be sent to the students in advance.

#### Monday, June 24<sup>th</sup>

Time	Торіс	Inputs
08:00 – 10:40	Session 1: Meet and Greet Onboarding	Prof. Dr. Andreas Liebrich Prof. Martin Barth
	Tourism: A World Wide Phenomenon in Figures	Prof. Dr. Andreas Liebrich
	Lunch Break	
11:30 – 13:30	Session 2: Introduction and the Case of Engelberg <ul> <li>Tourism– framework, facts &amp; figures</li> <li>Introduction to Tourism Destination Management</li> </ul>	Peter Schmidli, Engelberg
	<ul> <li>Destination Competitiveness (readings)</li> </ul>	

#### Tuesday, June 25<sup>th</sup>

Time	Торіс	Inputs
08:00 – 09.15	Session 3: Destination Planning & Strategies <ul> <li>Introduction Destination Planning and Destination</li> <li>Strategies</li> </ul>	Prof. Martin Barth
09:30 - 11:00	<ul> <li>Presentations &amp; Forum Discussion Political &amp; Strategic Destination Development, Digitalisation &amp; other current Issues in Destination Management</li> </ul>	Ueli Grob, seco Lino Gross, Made in Bern Representative of an Alpine Destination Daniel Luggen, Tourismusdirektor Zermatt

Lunch Break

12:00 – 14.05	Sess •	sion 4: Stakeholder Management Introduction Stakeholder & Cooperation Management	Prof. Dr Andreas Liebrich
14:20 – 15:45	•	Stakeholder Management in Practice	Marc Ungerer, Jungfrau Region

#### Wednesday, June 26<sup>th</sup>

Time	Торіс	Inputs
08:00 – 09:15	<ul> <li>Session 5: Destination Marketing</li> <li>Introduction Destination Branding &amp; Marketing</li> <li>Destination Marketing: Activities, Tasks, Cooperation, Trends from different (geographical) perspectives</li> </ul>	Prof. Dr. A. Liebrich
09:30 – 11:00	Product Development in Tourism Marketing Organization	Switzerland Tourism, Anina Sonderegger

	Lunch Break	
12:00 - 14:00	Session 6: Destination Management Simulation Part 1	Prof. Dr. Andreas Liebrich
14.15 – 15.45	Preparation Destination Management Simulation Phase 1, Self-study and Teamwork	Participants, Teams
	Homework Self-study & Preparation Destination Manageme Simulation Phase 2 (Session 9 – 11)	nt

#### Thursday, June 27<sup>th</sup>

Time	Торіс	Inputs
- 00:80	Session 7: Destination Management & Current Issues	
11:00	<ul> <li>"Current national and international issues of tourism countries, case Switzerland's Tourism"</li> <li>Discussion</li> </ul>	Prof. Dr. Andreas Liebrich Simon Bosshard, Switzerland Tourism Lucerne School of Business
		Switzerland Tourism

#### Monday, July 1st

Time	Торіс	Inputs
08:00 - 10:30	<ul> <li>Session 8: Importance of MICE in Destination Management</li> <li>Meetings, Incentives, Congresses and Events (MICE)</li> <li>Two best practices MICE cases (presentation &amp; discussion)</li> </ul>	Prof. M. Barth, HSLU Thomas Ries, HSLU Ramona Debus, Basel Tourismus Karin Breitenstein, Sales & Marketing Professional
	Lunch Break	

11.30 -	Session 9: Destination Management Simulation Part 2	Prof. Dr. A. Liebrich / Prof. M. Barth
16.00		Participants

#### Tuesday, July 2<sup>nd</sup>

Time	Торіс	Inputs
08:00 – 16.00	Session 10 & 11: Destination Management Simulation Parts 3 & 4	Prof. Dr. A. Liebrich / Prof. M. Barth Participants/Teams
	Lunch break integrated	

#### Wednesday, July 3rd

Time	Торіс	Inputs
08:00 - 10:30	Session 12: Sustainable Development of and within Destinations	Prof. M. Barth Bettina Bülte, Board of Directors of Engadin Tourism Sven Berchtold, Tourismus Engadin, Scuol, Samnaun, Val Müstair, TESSVM

Lunch Break

# 11.15 Session 13: Reviews & Learnings Prof. Andreas Liebrich, Prof. M. Barth 14.15 Closing Remarks. Participants ORAL ONLINE EXAM Participants

For international students: If you have chosen the full course (6 ECTS), the written assignment is due 4 weeks after the summer school has ended. Send to <u>summerschool-business-lucerne@hslu.ch</u>

#### **Partners/experts:**



Lucerne University of Applied Sciences and Arts

Schweizerische Eidgenossenschaft Confédération suisse Confederazione Svizzera Confederazion svizra State Secretariat for Economic Affairs SECO





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# Engadin

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Jungfrau Region 🛨

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## CONTACT

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